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JOURNEY TO EXCELLENCE
Council Key Performance Indicator Report

March 2016

Northeast Region - Area 1																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #216 Bangor, ME	2016	875	530	37	7	1,449	33	58	28,170	56.1%	5.1%	0	96	73.1%	17.8%	13.6%	55	
	2015	1,213	596	42	14	1,865	56	76	28,757	64.5%	6.5%	2	121	87.0%	30.3%	13.8%	64	
Council #218 Portland, ME	2016	2,319	1,654	222	410	4,605	230	394	80,254	69.9%	5.7%	1	247	88.0%	13.2%	16.5%	88	
	2015	2,483	1,628	246	182	4,539	145	281	81,447	68.5%	5.6%	3	262	90.9%	20.9%	15.8%	106	
Council #224 Yarmouth Port, MA	2016	668	361	77	154	1,260	21	26	16,997	65.1%	7.4%	0	57	95.8%	35.2%	16.9%	29	
	2015	644	365	89	146	1,244	21	30	17,341	58.3%	7.2%	0	57	88.9%	41.9%	13.4%	30	
Council #227 Boston, MA	2016	6,140	3,968	227	131	10,466	82	114	223,327	53.4%	4.7%	0	367	87.8%	19.0%	15.3%	189	
	2015	6,334	4,081	333	176	10,924	83	162	228,270	64.2%	4.8%	0	406	93.1%	14.4%	11.4%	221	
Council #230 Lancaster, MA	2016	1,194	1,034	49	45	2,322	34	68	30,981	73.6%	7.5%	0	103	95.0%	18.4%	10.5%	47	
	2015	1,367	1,045	64	33	2,509	36	67	31,279	75.5%	8.0%	0	106	95.1%	33.7%	8.1%	50	
Council #244 Framingham, MA	2016	1,952	1,683	153	20	3,808	75	155	48,278	79.4%	7.9%	1	126	97.5%	21.6%	17.7%	76	
	2015	1,925	1,726	127	11	3,789	66	108	48,443	78.2%	7.8%	0	122	93.0%	6.7%	14.5%	82	
Council #249 Canton, MA	2016	2,448	2,222	166	243	5,079	68	142	82,860	76.0%	6.1%	0	192	92.7%	16.7%	11.7%	100	
	2015	2,688	2,219	217	233	5,357	63	164	83,219	75.5%	6.4%	0	193	89.8%	27.6%	10.9%	98	
Council #254 Worcester, MA	2016	1,451	1,235	58	91	2,835	29	64	44,344	75.2%	6.4%	0	110	92.6%	31.3%	15.6%	63	$19,181
	2015	1,548	1,253	77	88	2,966	29	66	44,773	76.3%	6.6%	0	115	95.3%	45.0%	10.5%	71	($13,450)
Council #330 Manchester, NH	2016	3,957	2,951	229	714	7,851	139	303	115,475	73.1%	6.8%	1	445	93.1%	28.3%	15.7%	197	
	2015	3,999	3,039	268	705	8,011	104	275	113,494	70.4%	7.1%	0	468	93.2%	41.4%	11.9%	227	
Council #546 Providence, RI	2016	4,685	3,764	177	244	8,870	57	103	0	57.0%	0.0%	1	378	85.3%	20.4%	12.9%	262	
	2015	4,814	4,008	289	331	9,442	94	184	147,976	70.7%	6.4%	1	433	93.3%	31.0%	12.7%	282	

**Includes Cub Scouts, Boy Scouts, Venturers and Explorers*

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Northeast Region - Area 2																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #066 East Hartford, CT	2016	6,395	5,008	398	450	12,251	169	314	178,322	72.3%	6.9%	0	530	93.3%	21.9%	14.9%	338	($106,947)
	2015	7,270	5,182	436	295	13,183	160	302	181,056	73.7%	7.3%	0	529	90.4%	32.3%	14.5%	368	($175,416)
Council #067 Greenwich, CT	2016	310	135	0	115	560	13	15	7,075	75.9%	7.9%	0	19	100.0%	2.3%	11.9%	3	$217,115
	2015	250	153	0	88	491	11	15	7,075	38.5%	6.9%	0	20	73.7%	1.6%	2.6%	2	$106,634
Council #069 Derby, CT	2016	310	286	42	18	656	4	20	9,236	75.2%	7.1%	0	32	93.8%	35.5%	19.6%	19	$24,742
	2015	375	300	41	18	734	11	18	9,363	70.1%	7.8%	0	33	96.9%	54.4%	14.7%	15	$34,687
Council #072 Milford, CT	2016	3,835	3,233	202	192	7,462	136	287	137,940	75.9%	5.4%	3	290	90.5%	29.1%	16.9%	170	
	2015	2,935	2,944	423	40	6,342	30	78	138,310	65.1%	4.6%	1	244	79.2%	41.9%	15.4%	152	
Council #234 Westfield, MA	2016	1,382	1,018	72	35	2,507	50	91	68,806	68.9%	3.6%	0	152	88.3%	30.5%	16.4%	90	($478,614)
	2015	1,488	1,112	95	15	2,710	61	78	69,818	71.1%	3.9%	1	166	88.6%	34.1%	12.1%	99	($418,594)
Council #374 Newburgh, NY	2016	2,732	2,551	105	119	5,507	145	237	114,699	72.2%	4.8%	0	227	95.1%	40.4%	14.0%	111	
	2015	3,128	2,644	143	129	6,044	132	207	114,933	77.0%	5.3%	1	234	94.3%	52.1%	12.7%	119	
Council #386 Massapequa, NY	2016	4,414	2,881	138	739	8,172	55	130	129,408	62.8%	6.3%	0	259	95.8%	11.3%	10.8%	128	$14,982
	2015	4,534	2,912	143	650	8,239	33	108	130,394	56.6%	6.3%	0	261	95.5%	28.1%	15.3%	133	($52,374)
Council #388 Hawthorne, NY	2016	3,565	2,224	154	198	6,141	112	200	103,880	74.7%	5.9%	0	221	96.8%	13.6%	11.0%	110	
	2015	3,318	2,223	225	164	5,930	58	170	104,000	73.4%	5.7%	0	191	89.2%	21.7%	13.3%	100	
Council #404 Medford, NY	2016	4,070	3,773	194	463	8,500	98	189	144,160	76.2%	5.9%	2	297	90.0%	45.6%	16.6%	147	$21,993
	2015	4,411	4,024	188	850	9,473	250	373	146,403	75.1%	6.5%	0	325	94.4%	62.3%	13.0%	169	$94,910
Council #405 Kingston, NY	2016	646	589	69	32	1,336	0	32	17,670	20.7%	7.6%	0	66	96.6%	7.6%	4.8%	34	
	2015	648	520	65	0	1,233	12	22	18,113	60.4%	6.8%	0	59	84.6%	46.5%	8.8%	33	
Council #640 New York, NY	2016	12,988	3,886	215	5,433	22,522	355	508	678,447	62.3%	3.3%	5	737	91.8%	3.4%	9.7%	219	
	2015	11,070	3,921	212	5,378	20,581	443	633	682,788	55.4%	3.0%	2	706	85.9%	16.8%	7.0%	217	

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Northeast Region - Area 3																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #364 Albany, NY	2016	3,383	2,398	105	590	6,476	104	199	109,839	61.6%	5.9%	0	349	100.0%	16.0%	16.3%	189	($229,686)
	2015	3,179	2,467	83	415	6,144	102	189	111,419	69.9%	5.5%	0	329	93.6%	39.1%	14.9%	181	($299,131)
Council #368 Binghamton, NY	2016	1,149	996	91	57	2,293	33	83	38,491	71.2%	6.0%	0	135	95.3%	17.2%	13.5%	95	
	2015	1,170	1,003	203	72	2,448	24	67	38,710	71.3%	6.3%	0	135	96.2%	24.2%	10.9%	100	
Council #373 Syracuse, NY	2016	2,417	1,746	101	81	4,345	29	49	82,284	42.7%	5.3%	0	202	91.8%	10.8%	10.0%	127	($533,663)
	2015	2,356	1,708	128	122	4,314	49	84	83,424	54.7%	5.2%	0	220	88.6%	24.7%	13.1%	136	($439,611)
Council #375 Horseheads, NY	2016	1,185	838	75	18	2,116	51	81	29,977	68.6%	7.1%	0	131	95.3%	30.5%	15.8%	102	
	2015	1,260	824	76	12	2,172	55	86	30,465	62.8%	7.1%	0	131	88.6%	34.6%	9.0%	110	
Council #376 Batavia, NY	2016	1,165	775	89	93	2,122	22	43	23,282	55.4%	9.1%	0	116	92.8%	17.1%	11.1%	78	
	2015	1,348	842	105	91	2,386	16	37	23,896	45.3%	10.0%	0	119	94.0%	14.9%	6.4%	80	
Council #380 Buffalo, NY	2016	2,513	2,056	56	382	5,007	100	150	90,042	74.7%	5.6%	2	268	92.0%	15.6%	17.3%	190	
	2015	2,415	2,252	95	344	5,106	139	205	91,358	70.9%	5.6%	3	250	86.2%	30.3%	14.2%	201	
Council #397 Rochester, NY	2016	3,577	2,919	266	922	7,684	86	162	88,627	73.7%	8.7%	0	399	86.0%	24.6%	17.0%	294	
	2015	3,747	3,109	339	842	8,037	61	149	89,814	75.7%	8.9%	0	418	94.6%	28.7%	13.3%	312	
Council #400 Utica, NY	2016	1,468	1,119	38	102	2,727	63	125	41,640	66.0%	6.5%	0	180	88.6%	17.0%	11.8%	106	
	2015	1,512	1,228	68	157	2,965	62	130	42,326	62.2%	7.0%	1	205	91.1%	27.3%	10.3%	74	
Council #592 Waterbury, VT	2016	1,274	965	28	20	2,287	44	69	51,905	66.4%	4.4%	0	142	85.2%	30.6%	15.5%	103	
	2015	1,395	1,048	36	23	2,502	50	84	52,567	67.9%	4.8%	2	152	86.9%	29.7%	9.3%	107	

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Northeast Region - Area 4																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #382 Falconer, NY	2016	1,167	624	55	109	1,955	19	39	27,012	37.9%	7.2%	0	124	94.8%	24.3%	10.9%	73	
	2015	1,069	538	57	81	1,745	51	85	27,375	49.3%	6.4%	0	125	92.7%	34.8%	9.1%	65	
Council #497 Reedsville, PA	2016	639	621	48	0	1,308	28	47	17,891	77.6%	7.3%	0	83	93.1%	20.5%	12.2%	39	
	2015	700	653	55	0	1,408	42	62	17,929	75.4%	7.9%	0	87	95.5%	37.6%	9.6%	43	
Council #500 Butler, PA	2016	967	659	8	0	1,634	62	85	31,974	57.3%	5.1%	0	81	77.0%	20.1%	17.5%	74	$317,941
	2015	1,193	794	21	4	2,012	57	69	32,572	69.7%	6.2%	0	101	83.3%	29.3%	16.1%	80	$285,602
Council #504 Bloomsburg, PA	2016	437	292	23	12	764	9	18	8,045	74.9%	9.5%	0	46	91.7%	31.1%	11.6%	38	
	2015	474	310	31	12	827	25	42	8,127	74.9%	10.2%	0	50	94.0%	36.7%	18.1%	39	
Council #509 DuBois, PA	2016	101	152	44	41	338	0	0	14,213	26.4%	2.4%	0	17	32.0%	44.6%	25.0%	9	($116,874)
	2015	597	379	48	569	1,593	16	22	14,412	60.9%	11.1%	0	54	80.3%	40.9%	17.7%	33	($112,214)
Council #512 Greensburg, PA	2016	1,439	1,132	87	58	2,716	7	58	31,772	60.9%	8.5%	0	125	94.4%	11.5%	9.0%	76	($359,081)
	2015	1,232	1,283	69	48	2,632	28	78	32,360	68.0%	8.1%	0	129	88.2%	32.9%	9.4%	70	($324,695)
Council #527 Pittsburgh, PA	2016	6,353	4,640	661	132	11,786	257	496	186,093	60.3%	6.3%	2	514	84.3%	26.8%	16.9%	354	$660,439
	2015	8,429	4,934	1,013	739	15,115	779	973	188,541	61.8%	8.0%	5	579	87.2%	35.0%	14.3%	305	$323,578
Council #532 Erie, PA	2016	1,380	1,069	61	0	2,510	38	93	50,529	55.1%	5.0%	0	143	90.7%	33.2%	18.9%	73	$46,731
	2015	1,444	1,183	101	34	2,762	49	121	51,679	57.2%	5.3%	0	153	89.4%	49.1%	15.6%	71	$134,597
Council #533 Williamsport, PA	2016	753	785	47	11	1,596	17	38	27,052	70.9%	5.9%	0	94	89.1%	34.4%	11.8%	83	
	2015	930	801	44	9	1,784	22	51	27,186	75.6%	6.6%	0	102	100.0%	54.4%	16.1%	99	
Council #538 Warren, PA	2016	201	124	11	11	347	3	4	3,125	53.8%	11.1%	0	23	75.9%	20.9%	12.9%	20	
	2015	272	152	59	15	498	4	5	3,164	68.8%	15.7%	0	30	93.3%	28.3%	5.3%	28	

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Northeast Region - Area 5																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #333 Oakland, NJ	2016	5,874	4,352	342	290	10,858	268	438	258,987	65.3%	4.2%	0	414	94.1%	32.7%	15.5%	155	$170,304
	2015	5,479	4,366	339	138	10,322	159	352	259,153	67.3%	4.0%	0	420	92.2%	40.8%	12.1%	145	$276,593
Council #341 Toms River, NJ	2016	2,177	1,473	39	421	4,110	55	94	77,926	76.1%	5.3%	0	175	93.1%	30.2%	16.1%	109	($181,686)
	2015	1,935	1,481	48	287	3,751	81	119	77,871	71.1%	4.8%	0	162	95.4%	53.7%	14.8%	134	$155,129
Council #347 Morganville, NJ	2016	2,910	2,477	82	344	5,813	67	132	92,269	78.6%	6.3%	1	205	95.7%	31.5%	18.4%	176	$503,315
	2015	2,797	2,491	145	245	5,678	52	127	88,762	75.4%	6.4%	1	197	93.6%	63.6%	15.1%	170	$431,232
Council #358 Cedar Knolls, NJ	2016	5,996	4,922	201	205	11,324	150	287	184,717	75.2%	6.1%	0	394	90.8%	24.6%	14.8%	248	
	2015	6,752	5,021	294	188	12,255	143	314	185,311	78.6%	6.6%	0	411	95.8%	32.0%	13.9%	251	
Council #501 Moosic, PA	2016	1,258	1,069	70	31	2,428	21	48	43,946	72.4%	5.5%	0	130	94.0%	35.2%	22.4%	93	
	2015	1,452	1,127	74	19	2,672	40	70	44,467	76.1%	6.0%	1	135	91.2%	54.8%	15.6%	110	
Council #502 Lehigh Valley, PA	2016	4,227	2,865	347	312	7,751	93	219	97,678	65.2%	7.9%	0	332	93.3%	26.5%	16.2%	289	
	2015	4,513	2,979	401	161	8,054	81	179	99,124	67.2%	8.1%	0	341	93.4%	42.3%	14.8%	310	
Council #525 Philadelphia, PA	2016	5,215	3,895	173	102	9,385	122	239	254,271	69.4%	3.7%	2	424	86.1%	21.7%	15.3%	377	$1,344,242
	2015	5,511	4,286	315	279	10,391	197	370	257,808	54.8%	4.0%	3	442	83.7%	37.1%	14.0%	410	$379,250
Council #661 Guaynabo, PR	2016	1,450	2,359	438	97	4,344	84	266	358,080	73.9%	1.2%	0	267	92.2%	15.5%	11.4%	189	
	2015	1,373	2,299	434	74	4,180	96	284	263,420	69.0%	1.6%	1	261	88.1%	26.0%	14.4%	166	
Council #690 Westampton, NJ	2016	3,172	2,525	142	386	6,225	238	329	145,397	74.0%	4.3%	0	275	91.2%	19.6%	13.1%	198	
	2015	3,138	2,740	202	448	6,528	230	354	147,426	74.7%	4.4%	0	292	92.3%	35.9%	11.9%	213	
Council #777 Doylestown, PA	2016	2,878	3,142	111	63	6,194	72	138	110,734	71.4%	5.6%	0	218	81.6%	29.2%	17.7%	168	
	2015	3,653	3,242	176	93	7,164	96	172	116,779	79.7%	6.1%	0	251	92.8%	32.5%	12.3%	196	
Council #802 Brussels, Belgium	2016	1,719	1,501	85	0	3,305	349	511	20,369	38.9%	16.2%	3	141	68.4%	9.2%	18.7%	44	
	2015	1,832	1,638	122	0	3,592	135	240	17,504	29.2%	20.5%	3	158	70.7%	19.8%	16.7%	62	

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Northeast Region - Area 6																		
Council	Year	Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advance-ment	Boy Scout Advance-ment	Top Leaders Trained	Net Assets
Council #081 Wilmington, DE	2016	3,778	2,446	150	187	6,561	86	161	122,060	69.0%	5.4%	0	280	92.9%	33.0%	15.2%	214	
	2015	3,669	2,486	142	263	6,560	139	227	123,014	66.0%	5.3%	2	279	93.7%	45.1%	14.1%	243	
Council #082 Bethesda, MD	2016	18,611	16,618	1,391	1,224	37,844	727	1,677	556,226	74.6%	6.8%	2	1,525	94.0%	19.1%	16.5%	896	$2,501,838
	2015	19,498	17,147	1,589	1,227	39,461	860	1,797	551,526	68.6%	7.2%	2	1,562	92.4%	34.5%	13.5%	905	$2,437,491
Council #220 Baltimore, MD	2016	8,251	6,448	568	502	15,769	218	464	241,669	77.4%	6.5%	1	625	94.4%	25.2%	13.9%	376	
	2015	8,012	6,635	611	500	15,758	396	795	242,791	76.0%	6.5%	5	629	93.1%	36.1%	11.5%	389	
Council #221 Hagerstown, MD	2016	921	626	44	3	1,594	33	85	20,797	73.3%	7.7%	0	92	93.6%	34.2%	17.1%	72	($92,126)
	2015	848	670	33	0	1,551	50	76	20,883	71.4%	7.4%	0	94	92.1%	53.3%	12.4%	73	($102,282)
Council #524 Lancaster, PA	2016	2,076	1,521	69	9	3,675	40	151	63,745	65.0%	5.8%	0	178	89.7%	28.9%	15.4%	159	
	2015	1,956	1,563	73	19	3,611	40	146	63,549	63.5%	5.7%	0	188	92.2%	49.7%	10.4%	168	
Council #528 Reading, PA	2016	3,004	1,871	124	52	5,051	11	20	51,115	74.3%	9.9%	0	203	95.2%	23.0%	12.7%	171	$487,516
	2015	2,986	1,981	132	103	5,202	21	40	51,454	75.8%	10.1%	0	210	91.0%	36.2%	14.8%	130	$462,655
Council #539 West Chester, PA	2016	2,344	2,012	91	49	4,496	48	84	52,845	78.1%	8.5%	0	158	93.3%	22.8%	14.8%	138	$181,657
	2015	2,450	2,105	113	18	4,686	45	94	53,142	78.6%	8.8%	0	165	90.8%	20.9%	9.8%	156	$28,745
Council #544 Mechanicsburg, PA	2016	3,680	2,943	152	0	6,775	72	196	105,076	72.8%	6.4%	0	342	93.2%	26.8%	14.8%	277	$100,141
	2015	3,934	3,026	161	18	7,139	157	277	105,552	74.7%	6.8%	1	355	94.8%	42.1%	13.8%	259	$88,502

**Includes Cub Scouts, Boy Scouts, Venturers and Explorers*