



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 1		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retaine	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #216 Bangor, ME	2015	1,322	731	48	35	2,136	127	193	28,757	68.9%	7.4%	2	132	88.7%	60.0%	27.8%	71	
	2014	1,306	769	51	21	2,147	112	183	28,929	63.5%	7.4%	1	135	89.5%	54.1%	28.2%	77	(\$93,817)
Council #218 Portland, ME	2015	2,383	1,932	255	196	4,766	231	451	81,447	69.7%	5.9%	4	272	94.0%	73.1%	34.2%	106	
	2014	2,675	1,976	297	202	5,150	334	705	81,755	69.0%	6.3%	2	282	92.2%	66.7%	30.7%	102	(\$765,322)
Council #224 Yarmouth Port, MA	2015	582	426	77	168	1,253	81	127	17,341	69.7%	7.2%	0	57	95.8%	77.0%	30.0%	34	
	2014	614	402	75	138	1,229	72	111	17,480	70.4%	7.0%	0	56	88.7%	75.7%	33.1%	30	(\$28,600)
Council #225 Norton, MA	2015	863	759	62	18	1,702	117	159	24,101	74.6%	7.1%	0	66	98.4%	58.2%	33.9%	51	\$82,251
	2014	926	777	53	0	1,756	124	196	24,052	76.7%	7.3%	0	64	95.3%	82.6%	29.2%	49	\$79,544
Council #227 Boston, MA	2015	5,085	4,266	239	200	9,790	251	512	228,270	71.1%	4.3%	0	370	87.1%	45.0%	28.5%	202	
	2014	5,958	4,390	270	179	10,797	475	922	225,239	73.0%	4.8%	2	401	94.1%	56.5%	31.2%	224	(\$96,074)
Council #230 Lancaster, MA	2015	1,327	1,175	66	38	2,606	118	180	31,279	81.2%	8.3%	0	107	97.0%	73.2%	30.6%	52	
	2014	1,238	1,213	71	28	2,550	194	282	31,044	76.4%	8.2%	0	105	98.0%	85.1%	32.4%	55	\$39,513
Council #244 Framingham, MA	2015	1,930	1,881	140	19	3,970	127	204	48,443	80.1%	8.2%	0	128	96.2%	49.5%	32.0%	79	
	2014	2,012	1,966	137	64	4,179	161	290	47,879	78.3%	8.7%	0	137	90.1%	71.5%	32.8%	95	(\$101,526)
Council #249 Canton, MA	2015	2,581	2,551	219	245	5,596	182	379	83,219	76.7%	6.7%	0	198	90.8%	75.6%	33.2%	101	
	2014	2,775	2,668	230	223	5,896	281	487	82,717	77.1%	7.1%	1	209	93.8%	79.1%	31.0%	103	\$184,380
Council #254 Worcester, MA	2015	1,527	1,375	78	96	3,076	125	213	44,773	76.9%	6.9%	1	118	95.6%	80.6%	31.2%	73	(\$24,685)
	2014	1,596	1,417	73	88	3,174	143	274	44,792	76.7%	7.1%	3	120	94.5%	80.1%	30.9%	74	(\$83,721)
Council #330 Manchester, NH	2015	3,840	3,423	304	767	8,334	251	516	113,494	71.3%	7.3%	0	477	93.4%	85.7%	28.6%	234	
	2014	4,239	3,546	460	729	8,974	263	491	113,950	72.4%	7.9%	1	492	92.1%	84.0%	28.8%	219	\$4,169
Council #546 Providence, RI	2015	3,089	3,206	180	230	6,705	274	697	123,875	72.0%	5.4%	5	333	89.3%	69.2%	35.6%	207	
	2014	3,249	3,382	233	288	7,152	382	865	124,101	72.6%	5.8%	3	341	90.8%	74.8%	38.9%	223	\$944,813

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 2		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retaine	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #066 East Hartford, CT	2015	6,966	5,837	456	435	13,694	296	671	181,056	74.6%	7.6%	0	547	90.5%	56.8%	30.6%	375	\$244,127
	2014	7,937	6,159	581	522	15,199	460	879	181,485	75.9%	8.4%	0	597	95.4%	65.3%	33.0%	401	\$200,026
Council #067 Greenwich, CT	2015	249	162	0	123	534	17	23	7,075	44.2%	7.5%	0	19	86.7%	9.2%	14.8%	2	\$283,005
	2014	379	295	0	45	719	31	68	7,002	21.7%	10.3%	0	19	78.9%	33.0%	26.4%	4	\$127,040
Council #069 Derby, CT	2015	343	334	47	18	742	16	45	9,363	77.3%	7.9%	0	32	93.5%	73.8%	29.0%	20	\$45,046
	2014	359	356	32	23	770	44	68	9,306	79.5%	8.3%	0	32	96.6%	66.3%	31.5%	17	\$4,579
Council #072 Milford, CT	2015	3,717	3,737	661	196	8,311	227	436	138,310	75.8%	6.0%	3	308	85.8%	70.6%	30.1%	175	
	2014	4,106	3,855	1104	479	9,544	257	493	137,241	77.4%	7.0%	4	356	94.7%	81.8%	29.8%	187	(\$806,744)
Council #234 Westfield, MA	2015	1,504	1,216	100	33	2,853	147	196	69,818	72.6%	4.1%	1	169	95.2%	69.7%	28.3%	102	(\$446,327)
	2014	1,583	1,300	107	48	3,038	321	428	70,010	71.3%	4.3%	3	173	88.8%	72.3%	29.9%	106	(\$530,683)
Council #374 Newburgh, NY	2015	2,811	2,822	141	148	5,922	269	492	114,933	77.7%	5.2%	1	228	93.4%	84.8%	33.4%	117	(\$849,952)
	2014	3,126	2,955	154	109	6,344	348	595	115,298	76.4%	5.5%	2	234	95.7%	71.8%	33.5%	126	(\$528,476)
Council #386 Massapequa, NY	2015	3,915	3,170	150	513	7,748	326	550	130,394	76.6%	5.9%	1	245	93.5%	71.2%	35.1%	134	(\$190,745)
	2014	4,094	3,082	152	484	7,812	438	694	130,224	76.7%	6.0%	2	253	95.3%	67.1%	36.7%	126	(\$547,873)
Council #388 Hawthorne, NY	2015	3,471	2,537	240	256	6,504	228	433	104,000	72.9%	6.3%	3	219	90.7%	60.6%	33.9%	110	
	2014	3,898	2,593	223	256	6,970	212	410	103,127	75.8%	6.8%	1	229	89.6%	56.0%	33.2%	119	(\$48,305)
Council #404 Medford, NY	2015	4,159	4,382	217	942	9,700	534	824	146,403	79.6%	6.6%	2	335	96.9%	91.4%	32.1%	173	\$150,094
	2014	4,494	4,404	213	920	10,031	564	888	146,933	76.4%	6.8%	0	331	94.6%	94.6%	32.7%	181	(\$57,879)
Council #405 Kingston, NY	2015	495	541	45	20	1,101	50	123	18,113	75.5%	6.1%	0	62	90.5%	87.9%	31.4%	35	
	2014	608	554	121	32	1,315	67	181	18,436	76.9%	7.1%	2	67	87.5%	78.8%	30.3%	36	(\$263,977)
Council #640 New York, NY	2015	10,911	4,056	183	6,244	21,394	1,153	1,802	682,788	67.0%	3.1%	12	701	88.0%	29.4%	20.0%	233	\$2,045,201
	2014	9,876	3,917	189	5,822	19,804	585	1,104	675,841	61.9%	2.9%	9	660	84.4%	33.8%	21.7%	192	(\$53,864)

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 3		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retaine	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #364 Albany, NY	2015	3,084	2,781	85	493	6,443	203	350	111,419	70.9%	5.8%	0	336	94.4%	78.0%	28.3%	195	(\$516,635)
	2014	3,491	2,903	117	453	6,964	290	468	111,791	71.8%	6.2%	1	346	91.6%	71.4%	28.0%	190	(\$131,930)
Council #368 Binghamton, NY	2015	1,114	1,114	211	90	2,529	44	123	38,710	72.4%	6.5%	0	138	97.0%	67.3%	26.7%	102	
	2014	1,266	1,161	200	97	2,724	87	189	39,146	71.0%	7.0%	0	141	93.4%	74.8%	29.6%	101	\$329,665
Council #373 Syracuse, NY	2015	1,775	1,734	99	77	3,685	128	316	83,424	72.6%	4.4%	0	199	91.9%	68.3%	31.8%	124	(\$598,207)
	2014	1,661	1,814	120	168	3,763	199	403	83,727	67.9%	4.5%	0	210	86.7%	67.8%	32.5%	117	(\$14,099)
Council #375 Horseheads, NY	2015	1,224	980	83	15	2,302	85	159	30,465	72.3%	7.6%	0	137	93.5%	76.2%	28.4%	113	
	2014	1,263	962	98	21	2,344	105	200	30,549	69.1%	7.7%	0	142	90.8%	79.2%	29.9%	107	(\$166,433)
Council #376 Batavia, NY	2015	1,114	893	78	68	2,153	78	152	23,896	76.6%	9.0%	2	112	91.6%	74.1%	29.6%	77	
	2014	1,085	932	70	75	2,162	61	125	24,140	70.7%	9.0%	0	115	91.9%	77.1%	32.7%	78	\$100,449
Council #380 Buffalo, NY	2015	2,475	2,463	114	457	5,509	283	428	91,358	73.4%	6.0%	14	273	89.2%	79.3%	32.0%	213	
	2014	2,612	2,702	215	485	6,014	156	328	91,805	71.0%	6.6%	2	285	85.4%	83.0%	28.4%	226	\$268,560
Council #393 Oneonta, NY	2015	535	460	16	138	1,149	47	105	9,883	71.3%	11.6%	0	87	92.9%	68.4%	30.2%	42	
	2014	464	503	34	156	1,157	45	107	10,036	72.5%	11.5%	0	89	91.8%	80.0%	33.2%	37	\$221,186
Council #397 Rochester, NY	2015	3,738	3,491	380	1,053	8,662	329	524	89,814	77.2%	9.6%	1	443	95.9%	75.5%	29.5%	313	\$413,550
	2014	3,913	3,627	351	1,084	8,975	273	521	90,418	77.2%	9.9%	1	445	92.1%	80.4%	31.7%	213	\$625,034
Council #400 Utica, NY	2015	826	728	18	5	1,577	128	220	32,443	69.6%	4.9%	1	99	88.0%	64.3%	29.4%	67	
	2014	1,025	790	27	26	1,868	144	256	32,747	60.2%	5.7%	2	120	90.7%	50.4%	32.9%	68	(\$42,322)
Council #592 Waterbury, VT	2015	1,444	1,204	42	44	2,734	130	209	52,567	69.3%	5.2%	4	166	90.9%	70.8%	25.4%	115	
	2014	1,587	1,255	54	43	2,939	96	161	52,825	68.9%	5.6%	2	171	91.3%	74.3%	26.1%	107	(\$160,355)

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 4		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retaine	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #382 Falconer, NY	2015	974	604	46	73	1,697	93	179	27,375	63.8%	6.2%	1	120	93.0%	69.6%	29.8%	63	
	2014	1,097	632	72	104	1,905	80	170	27,608	63.1%	6.9%	0	124	91.5%	64.4%	29.1%	63	(\$56,953)
Council #497 Reedsville, PA	2015	696	714	65	0	1,475	86	129	17,929	75.6%	8.2%	0	88	94.5%	68.5%	27.3%	47	
	2014	755	804	68	43	1,670	80	127	17,962	75.5%	9.3%	2	92	91.5%	75.9%	31.6%	42	(\$11,872)
Council #500 Butler, PA	2015	1,322	895	35	4	2,256	252	284	32,572	70.0%	6.9%	0	109	89.8%	60.0%	34.9%	88	
	2014	1,486	968	77	19	2,550	284	356	32,798	66.9%	7.8%	2	122	89.0%	66.4%	30.3%	62	\$139,495
Council #504 Bloomsburg, PA	2015	434	367	34	12	847	34	58	8,127	76.3%	10.4%	0	50	94.0%	92.9%	35.1%	38	
	2014	497	393	34	21	945	30	53	8,201	72.4%	11.5%	0	52	92.5%	86.7%	37.4%	40	(\$93,929)
Council #509 DuBois, PA	2015	615	486	53	0	1,154	24	74	14,412	63.6%	8.0%	0	60	86.6%	58.4%	30.0%	39	
	2014	700	512	91	340	1,643	19	45	14,593	64.8%	11.3%	0	70	89.8%	56.1%	29.9%	48	(\$151,488)
Council #512 Greensburg, PA	2015	1,252	1,308	70	60	2,690	104	220	32,360	78.3%	8.3%	0	122	94.2%	69.2%	26.8%	66	(\$206,570)
	2014	1,261	1,313	56	59	2,689	101	184	32,671	73.0%	8.2%	1	125	87.9%	56.5%	24.6%	80	(\$277,327)
Council #527 Pittsburgh, PA	2015	8,618	5,423	1046	751	15,838	1,090	1,425	188,541	65.1%	8.4%	9	600	88.7%	62.0%	33.3%	324	\$315,159
	2014	8,331	5,792	2566	1,976	18,665	976	1,399	190,112	61.1%	9.8%	5	636	85.6%	68.3%	32.8%	317	\$1,164,587
Council #532 Erie, PA	2015	1,355	1,274	94	144	2,867	117	267	51,679	71.6%	5.5%	0	157	95.5%	85.8%	31.8%	70	
	2014	1,539	1,308	107	109	3,063	184	354	52,239	68.7%	5.9%	2	158	91.3%	88.4%	33.9%	67	\$183,778
Council #533 Williamsport, PA	2015	995	892	61	10	1,958	160	226	27,186	76.7%	7.2%	1	104	100.0%	75.9%	31.4%	100	
	2014	995	916	35	0	1,946	169	245	27,255	70.4%	7.1%	1	98	83.2%	72.6%	31.3%	93	\$284,155
Council #538 Warren, PA	2015	147	122	27	11	307	12	24	3,164	62.2%	9.7%	0	28	93.1%	86.4%	25.4%	25	
	2014	149	143	37	15	344	11	24	3,272	54.9%	10.5%	0	30	84.8%	98.7%	32.9%	23	(\$13,707)

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 5		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retaine	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #333 Oakland, NJ	2015	5,265	4,681	404	216	10,566	513	957	259,153	76.8%	4.1%	4	408	93.4%	75.3%	28.7%	148	\$252,419
	2014	5,169	4,550	327	208	10,254	516	1,027	256,973	74.8%	4.0%	5	405	91.6%	85.4%	28.0%	141	\$478,525
Council #341 Toms River, NJ	2015	2,032	1,625	64	365	4,086	239	311	77,871	72.8%	5.2%	3	172	94.8%	71.6%	33.2%	137	
	2014	2,405	1,697	132	474	4,708	346	454	77,479	71.7%	6.1%	0	186	91.7%	61.3%	29.1%	121	(\$62,222)
Council #347 Morganville, NJ	2015	2,956	2,751	161	315	6,183	313	472	88,762	77.3%	7.0%	3	208	95.4%	87.1%	36.5%	180	\$589,981
	2014	2,933	2,869	137	333	6,272	380	612	88,136	75.2%	7.1%	2	214	91.8%	86.6%	31.1%	172	\$145,037
Council #358 Cedar Knolls, NJ	2015	6,797	5,619	441	391	13,248	610	1,007	185,311	79.0%	7.1%	3	431	96.4%	63.1%	29.3%	255	
	2014	7,128	5,652	412	391	13,583	935	1,467	183,671	73.4%	7.4%	1	435	91.6%	68.2%	28.4%	266	\$530,688
Council #501 Moosic, PA	2015	1,409	1,259	76	31	2,775	110	162	44,467	76.8%	6.2%	1	135	91.5%	83.7%	32.3%	108	
	2014	1,479	1,268	101	11	2,859	121	193	44,891	72.8%	6.4%	0	142	91.2%	89.4%	34.9%	115	\$143,952
Council #502 Lehigh Valley, PA	2015	4,346	3,343	233	203	8,125	347	556	99,124	72.0%	8.2%	1	337	95.2%	72.0%	30.7%	297	
	2014	4,592	3,423	309	207	8,531	395	640	99,688	72.3%	8.6%	1	349	94.1%	68.4%	33.4%	306	\$266,776
Council #525 Philadelphia, PA	2015	5,388	4,549	282	279	10,498	372	835	257,808	65.5%	4.1%	5	464	90.2%	68.5%	33.3%	434	
	2014	7,400	4,620	340	212	12,572	576	1,024	256,621	71.7%	4.9%	2	490	89.5%	52.2%	29.9%	453	\$1,029,720
Council #661 Guaynabo, PR	2015	1,326	2,360	394	122	4,202	350	893	263,420	75.0%	1.6%	5	255	92.2%	76.5%	35.4%	175	
	2014	1,379	2,334	397	82	4,192	305	779	380,121	70.8%	1.1%	5	246	88.4%	74.0%	36.4%	161	\$198,061
Council #690 Westampton, NJ	2015	3,129	3,077	228	461	6,895	428	668	147,426	75.9%	4.7%	2	301	92.9%	61.0%	27.0%	219	
	2014	3,173	3,204	356	668	7,401	378	713	148,104	74.1%	5.0%	3	312	92.7%	61.5%	28.4%	171	\$380,324
Council #777 Doylestown, PA	2015	3,494	3,913	210	125	7,742	286	501	116,779	81.2%	6.6%	0	269	96.9%	68.9%	32.5%	205	\$660,285
	2014	3,491	3,942	223	85	7,741	303	562	118,472	78.5%	6.5%	1	265	93.0%	78.8%	28.6%	196	\$414,812
Council #802 Livorno, Italy	2015	1,870	1,961	116	0	3,947	422	813	17,504	50.8%	22.5%	4	178	80.2%	37.6%	35.8%	59	
	2014	2,369	2,136	113	0	4,618	387	751	15,236	52.9%	30.3%	1	202	83.8%	33.7%	29.0%	65	(\$63,380)

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers



Prepared. For Life.™

JOURNEY TO EXCELLENCE

Council Key Performance Indicator Report

August 2015

Northeast Region - Area 6		Cub Scouts	Boy Scouts	Venturers	Explorers	Membership*	New Cub Scouts	Membership Recruitment Year-to-Date	Total Available Youth	Youth Retained	Market Share	New Packs	Total Units Plus Posts	Percent Units Retained	Cub Scout Advancement	Boy Scout Advancement	Top Leaders Trained	Net Assets
Council	Year																	
Council #081 Wilmington, DE	2015	3,647	2,771	145	392	6,955	308	498	123,014	66.9%	5.7%	7	298	95.0%	78.0%	30.4%	249	\$363,851
	2014	3,833	2,820	154	394	7,201	254	478	122,380	71.2%	5.9%	2	296	92.0%	76.6%	27.8%	240	\$602,529
Council #082 Bethesda, MD	2015	18,566	19,299	1589	1,076	40,530	2,210	3,988	551,526	78.7%	7.3%	5	1558	94.2%	70.5%	30.5%	893	
	2014	19,523	19,142	1726	1,060	41,451	1,908	3,974	544,051	76.8%	7.6%	3	1630	93.8%	72.4%	31.1%	932	\$2,843,274
Council #220 Baltimore, MD	2015	8,135	7,664	708	401	16,908	1,199	1,991	242,791	76.8%	7.0%	12	640	94.8%	64.7%	29.9%	402	
	2014	8,168	7,766	657	305	16,896	1,105	1,947	240,468	64.2%	7.0%	8	642	85.9%	63.2%	28.1%	388	\$230,708
Council #221 Hagerstown, MD	2015	825	719	30	0	1,574	93	143	20,883	74.0%	7.5%	0	87	92.5%	76.6%	32.8%	75	(\$21,047)
	2014	896	719	39	0	1,654	112	177	20,792	72.6%	8.0%	0	93	92.0%	63.2%	33.2%	45	(\$4,499)
Council #524 Lancaster, PA	2015	1,966	1,656	90	7	3,719	126	355	63,549	77.2%	5.9%	0	188	95.2%	73.2%	27.7%	169	
	2014	1,866	1,699	100	7	3,672	151	360	63,359	72.2%	5.8%	0	187	89.3%	70.8%	31.1%	162	\$1,242,819
Council #528 Reading, PA	2015	2,151	1,780	106	174	4,211	432	657	51,454	74.2%	8.2%	1	204	94.6%	75.3%	38.1%	143	\$606,581
	2014	2,160	1,776	118	38	4,092	368	745	51,596	74.8%	7.9%	8	206	90.6%	70.5%	35.4%	123	\$352,825
Council #539 West Chester, PA	2015	2,326	2,347	120	49	4,842	115	218	53,142	79.3%	9.1%	3	169	90.9%	82.0%	30.4%	153	
	2014	2,362	2,509	185	12	5,068	127	305	52,969	78.2%	9.6%	0	177	95.5%	92.5%	30.8%	158	\$235,256
Council #544 Mechanicsburg, PA	2015	3,911	3,435	185	18	7,549	397	613	105,552	76.2%	7.2%	1	363	95.1%	75.4%	32.9%	261	\$240,834
	2014	4,005	3,545	208	21	7,779	379	616	105,764	70.1%	7.4%	0	371	93.3%	79.3%	32.5%	219	\$68,553

*Includes Cub Scouts, Boy Scouts, Venturers and Explorers